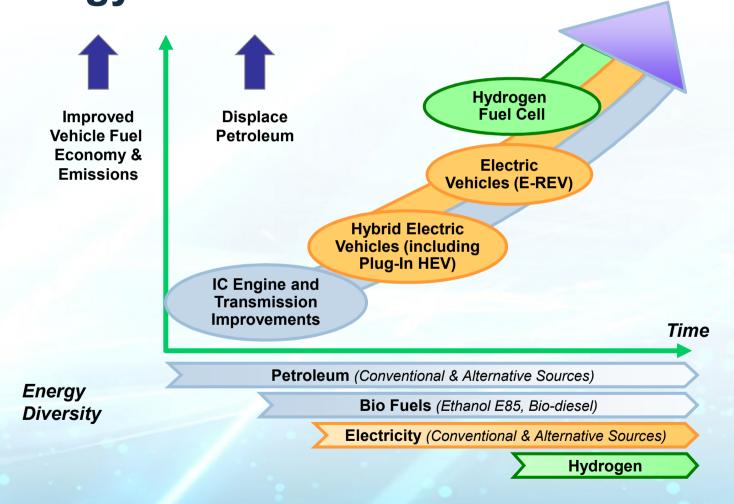


VEHICLE SOLUTION Essentials

INDEPENDENCE from Petroleum

- + SAFE
- + PRACTICAL
- + AFFORDABLE
- + FUNto DRIVE

GM's Advanced Propulsion Technology Strategy



Overcoming Range Anxiety

- •Many technologies are available to reduce CO2 emissions on a well-to-wheels basis but the challenge is always refueling infrastructure
 - •Fuel providers have always been reluctant to make early investments in infrastructure before there are significant volumes on the road
 - Consumers won't buy vehicles unless fuel is widely available
- •From EV-1, we learned that:
 - Consumers don't want to take the risk of being stranded
 - •Consumers don't want to wait for a ubiquitous refueling infrastructure
 - •Consumers don't want to have to own/rent second vehicle for longer trips



Solution: Extended-Range Electric Vehicle

- n Wheels always driven with an electric motor
- n Operates as Battery-Electric vehicle
- n Charge battery by plugging in to standard 220 -240Volt grounded outlet
 - (separately protected circuits or circuit-breaker adaptor no multiple outlet strips)
 - 3 hours to recharge
- n As battery becomes depleted...
 - Combustion engine operates automatically
 - Optimized to sustain battery charge
 - Electricity continues to drive wheels
- n Fosters diversity: APU could be petrol, diesel, E85, even H2FC







Creating a New Propulsion Category: Extended-Range Electric Vehicle



Opel Ampera EXTENDED-RANGE Electric Vehicle



60 km

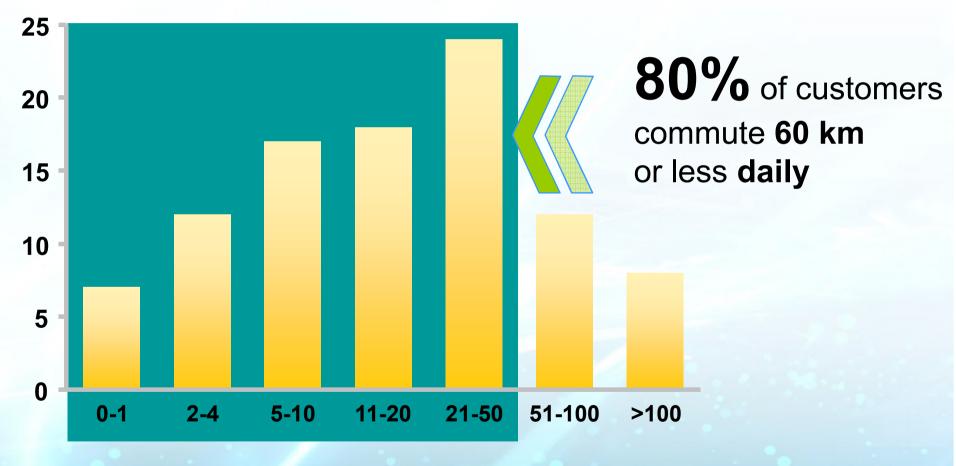
BATTERY

Electric Drive

More than 500 km of EXTENDED RANGE

Driving

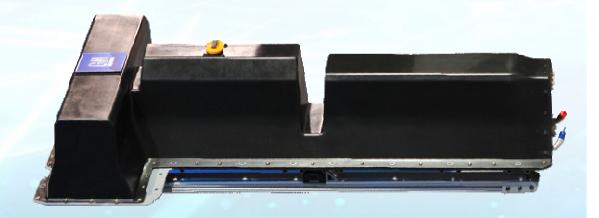
Typical Daily Commute 60 km Is the Key



Source: Mobilität in Deutschland 2002

Lithium-Ion Battery Pack

- 16 kWh (8kWh usable)
 - Approximately 50% of the capacity is used to maximize battery life, performance and safety
- High energy, high power in minimized package
- Charged in approx. 3 hours @ 220 Volts
- More than 200 cells
- 10 years life/ 240.000 km



Vehicle EFFICIENCY

European Standard Test Cycle for Plug-ins

Under Current European Test Cycle (ECE R101):

1.6L/100 km

< 40g/km CO₂





E-REV Offers Operating Cost Savings

Traditional petrol vehicle

at petrol prices € 1.10 - € 1.50

€ 0.09 - 0.12 / km



€ 0.02 / km

(€ 0.01 /km off-peak)

No petrol and produce no emissions for up to 60 km, helping save approximately 1700 liters of petrol a year (compared to a similar sized vehicle that averages 7.8 l/100 km).

Spirited Gas-Free Performance

- 111 kW of power
- 370 Nm of torque
- 161 km/h (100 mph) top speed
- Acceleration
 - 0-100 in about9 seconds
 - Launch like a V6250hp Mid-Size Sedan



Enablers for early commercialization

- Strategic Policy required to send complementary signals to vehicle producers, consumers, infrastructure providers
- The Ampera and Volt are expected to arrive in the EU at the end of in 2011, therefore time for action is now.

Vehicle producers

Support for continued research to improve battery technology and reduce costs

Market enablers

- Rebate at purchase to offset initial premium costs (e.g. €5.000 for vehicles under 50g)
- No Registration Tax and/or Annual Circulation Tax (where applicable)
- Accelerated tax depreciation to stimulate fleet buyers
- Zero congestion charges (where applicable)
- Free public parking on the street and free or reduced parking costs in parking lots
- Dedicated parking spaces with access to recharging poles
- Green Public Procurement (lead by example)
- Dealer incentives to cover retooling
- PR/Communication campaign to educate customers

Enablers for early commercialization

<u>Infrastructure providers</u>

- Roll-out plan for recharging infrastructure:
 - Phase 1 enable private home and multi-residential recharging
 - Phase 2 Retrofit multi-residential, parking garages, shopping centres
- Uniform recharging standards around Europe (single phase 220-230V with "harmonized" plug)
- Check home electricity installation.
- Incentives to install easily accessible recharging outlets in homes, apartments and commercial spaces.
- Building standards revised to require easily accessible recharging points
- "time of day" pricing to make overnight charging more attractive

